



AUA INDUSTRIA
Profesionales de Seguridad Industrial

CORPORATE PROFILE







WHEN YOU NEED MAXIMUM SECURITY

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OUR PARTNERS



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WHO WE ARE

WHAT WE DO

We give you more than security. With our extensive field experience and array of Value-Added Services including consultancy, systems integration, and market-leading after-sales services, our clients are assured of optimal solutions.



SERVICE REQUEST AND MANAGEMENT SYSTEM

Our market position has necessitated AUA to develop a unique computerized Service Requisition and Management System to enable customers to acquire fast, reliable and efficient service in the event of a problem. All customer services are tracked using a Service Requisition Number, similar to a waybill number on cargo shipments. This tracking number ensures that all service calls are logged, tracked and updated, ensuring that complete real-time status data is available to the client. Overdue services are automatically reported to the executive for review and action on a daily basis.



FIELD CREW

Five supervising engineers lead a crew of over 70 seasoned field-technicians, who are trained and certified in all aspects of security equipment installation and maintenance. All field staff undergo regular training both in Kenya and abroad to keep up to date with the latest advances in technology and maintain our installation standards to the BS EN 50132-7 levels of workmanship.



INTERNATIONAL BRANDS

We are proud to represent manufacturers of leading international security brands, bringing state-of-the-art technology to the local and regional market. By maintaining close working relationships with these companies, AUA ensures that all warranties and maintenance programmes are honored for all installations and that all brand advantages are fully realized by the client.



MANAGEMENT

A formidable combination of youth and experience, with years of combined experience in surveillance technologies, computer security, electronics, and field installation logistics. Top management consists of three highly trained and motivated individuals, with skills ranging from cryptography to component electronics, including essentials such as telecommunications and cabling technology. Each member of management spends a considerable amount of time working with the field crew and the client on-site, ensuring continuity and communication between different levels of the organization.



UNMATCHED CAPACITY

AUA Industria has invested in a large resource base which is always available to ensure all projects have available manpower and equipment in order to meet the most demanding completion deadlines and budgets. We are proud to offer our services throughout East and Central Africa, deploying our resources where they are needed to get the job done. You can be assured that all your security needs can be met, with unmatched reliability and Service.



HEALTH AND SAFETY

AUA Industria Ltd. ensures that its employees are able to work safely in all environments with the establishment of robust internal H&S Procedures and Manuals. Field staff undergo routine training and refresher courses; in addition, all tools and equipment are inspected continuously to assure reliable and safe operation.

WHO WE ARE

WHAT WE DO

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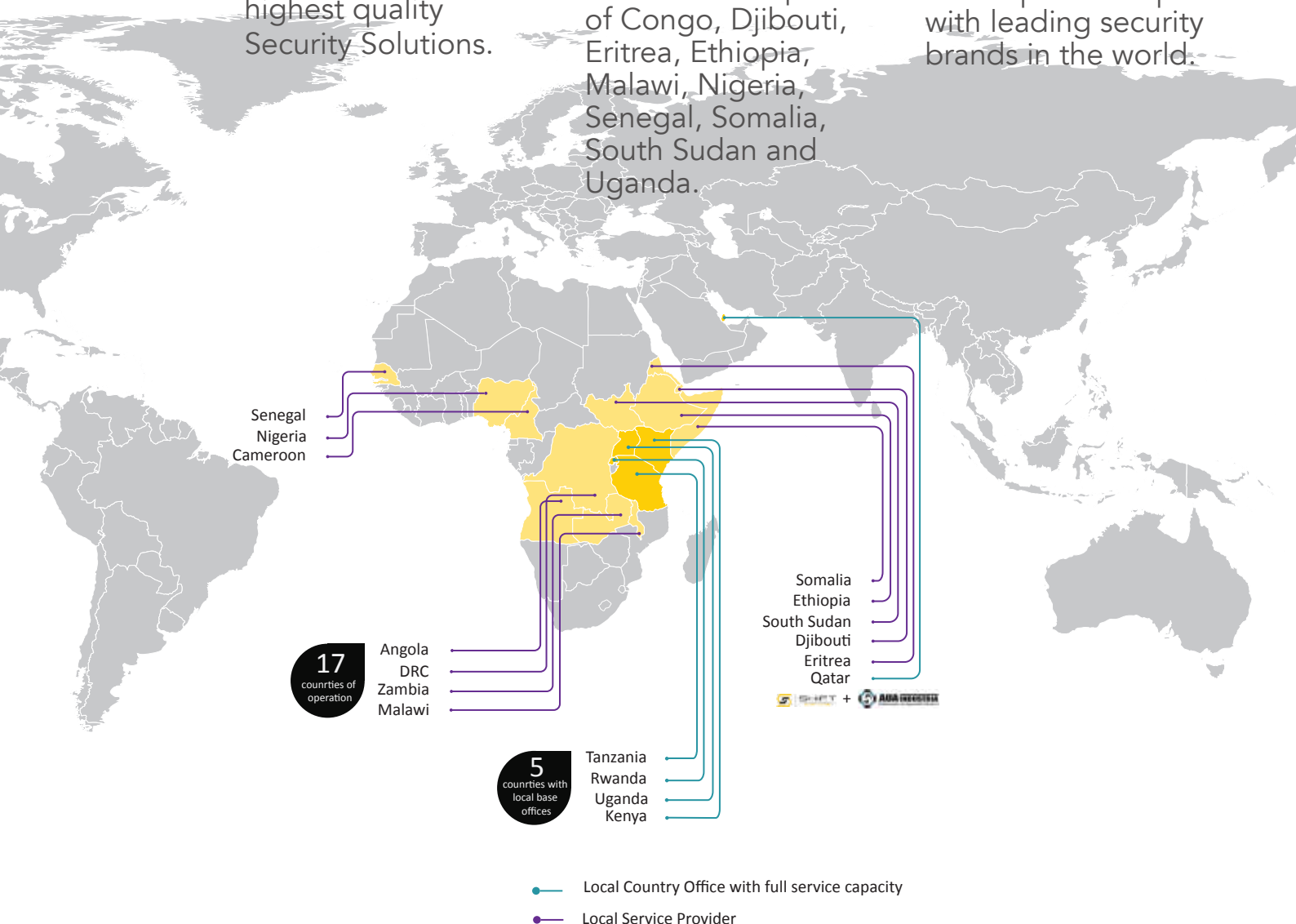
Over the last eighteen years, we have specialized our core services and gained market leadership with a proven record of accomplishment for providing the highest quality Security Solutions.

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Our clients are spread across a total of seventeen countries in Africa and the Middle East, with satellite operations set up in Angola, Cameroon, the Democratic Republic of Congo, Djibouti, Eritrea, Ethiopia, Malawi, Nigeria, Senegal, Somalia, South Sudan and Uganda.

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We own and operate local base offices in five countries including **Kenya, Qatar, Rwanda, Tanzania** and **Zambia**. Our operations are strengthened by robust partnerships with leading security brands in the world.



INDUSTRIAL SURVEILLANCE

ABSOLUTE OBSERVATION

VIDEO SURVEILLANCE SOLUTIONS

AUA Industria collaborates with organizations to develop long-term strategies for CCTV surveillance, whether the aim is continuing improvement or to design new system architectures.

AUA represents four of the leading CCTV equipment manufacturers in the world - Bosch Security, Dallmeier, ACTi and iPIXa - offering outstanding quality, industry leading warranty periods and technological innovation that meets almost any specification and budget.

With the ability to supply and install virtually any type of observation system, AUA has demonstrated the capacity to meet the most demanding requirements in almost every industry segment across the region, from government offices and airports to remote surveillance of cell-towers and Automatic Banking Machines.



Client	System Summary
Kenya Airways	Multi-location, business-wide BOSCH BVMS, IP CCTV system, mix of MPEG-4 and H.264 technologies. Distributed Recording on iSCSI Storage. Video Analytics. Design and build of an advanced central control room.
Entebbe Airport Uganda	CAA - PA EVAC System Under Subcontract for Wilken Communication, CCTV for runway for Control Tower assistance under subcontract for Wilken Communications.
Diamond Trust Bank (Kenya) Limited	Replacement of the entire branch network's CCTV system with over 250 high resolution analog cameras and 60 Digital Video Recorders. Design and construction of a central control room for security management.
Standard Chartered Bank (Kenya) Limited	New Head Office and 30+ branches countrywide. HD IP CCTV and Access Control System with transmission and control to a central Security operations centre. Implementation of low-bandwidth technologies.
Citibank (Kenya and Zambia)	Advanced Network Video Observation System consisting of over 33 Advanced IP Cameras and a 2 TB Network Video Recorders each. Full implementation of various video analytics to enhance forensic investigations.
Crowne Plaza Hotel (Kenya)	CCTV Observation System, Control Centre and Offices. Catering for their basic requirement with advanced ready-to-install systems.
Kenyatta International Conference Centre	Advanced Observation System consisting of 64 High Resolution Vandal Resistant Cameras, connected to a Matrix Switching System. Over 2 TB of recording capacity with Advanced Video Analytics installed to assist with forensic investigations.
Ericsson Kenya, Ericsson Uganda, Ericsson Zambia	Various relocations and extensions of an existing Observation System.
Catholic University	Advanced Network Video Observation System consisting of over 30 Advanced IP Cameras and a 2 TB Network Video Recorders each. Full implementation of various video analytics to enhance forensic investigations.
DB Schenker Kenya	Complete Rehabilitation of an existing CCTV system. Upgrade of Digital Recorders with complete integration to the new platform.
Standard Chartered Bank - HQ and 23 Branches	Advanced Network Video Observation System for remote ATMs consisting of over 30 Advanced IP Cameras and a series of localized 2 GB Network Video Recorders. Dual stream functionality for off-site recording. Full implementation of various video analytics to enhance forensic investigations.
East African Cables	Advanced Observation System consisting of over 56 cameras, including 4 Digital Recorders, providing over 2 TB of storage, all interconnected and controlled via high speed LAN/WAN, including Alarm Integration.
Tribe Hotel, Village Market, Nairobi, Kenya	Advanced Observation System consisting of over 80 cameras, including 6 Digital Recorders, providing over 6 TB of storage, all interconnected and controlled via high speed LAN, including Alarm Integration.
Uganda Bureau Of Statistics	Digital Conference System with SIS under subcontract for Wilken Communications.
Tanzania Airport Authority - Dar es Salaam Airport	Advanced Observation System consisting of over 64 cameras, including 6 Digital Recorders, providing over 1 TB of Fiber-Storage, all interconnected and controlled via high speed LAN/WAN.

ACCESS CONTROL

THE KEYS TO YOUR BUSINESS

ACCESS CONTROL SYSTEMS

AUA offers three tiers of Access Control Solutions that cater to specific segments in the market. These are Enterprise Access Control Solutions, Light Industry Access Control Solutions and Small Business Solutions.

Enterprise Solutions

As the leader in deployment of multi-site large industry installations, AUA offers the most extensive portfolio of products that enable large multi-site organizations to handle their specialized security needs. Offering reader technologies from barcode to biometric as well as seamless integration of Visitor, ID credential, Alarm Monitoring, Fire, Intruder, Paging and CCTV Systems. Our solutions offer world-class security at the local level, regardless of the size of business or regional reach.

Light Industry Solutions

When security requirements are more straightforward, and basic entry/exit needs to be controlled without the need for extensive reporting, AUA is able to position entry-level solutions that can accommodate almost any budget or requirement without compromising the safety or quality of the product to the end user.



Client	System Summary
Kenya Airways	Lenel Enterprise Access Control for the Head Office and all business locations across the country, including sales offices and cargo terminals. The Access Control system is seamlessly integrated with the CCTV System.
Anadarko Kenya Company Limited	Extension of their Global Lenel System into the country headquarters. The solution includes integrated Access Control, IP CCTV and Intrusion Systems.
Alliance for a Green Revolution in Africa (AGRA)	Enterprise Access Control System for the new headquarters in Nairobi. The solution combines dual factor biometric readers from Suprema with Lenel field hardware and back-end software.
Baker-Hughes International (UGANDA)	Biometric Access Control System from Suprema Inc. installed on a stand-alone server. All readers are dual factor, smart card based technology.
Kenya Anti-Terrorist Police Unit (Ngong)	Multi-Site Enterprise Access Control System using a combination of biometric and proximity readers, Complete Staff ID production, Alarm Monitoring, and Global Input/Output. Integration with Intruder Alarm System.
Vale Mozambique	Extension of their Global Lenel System into the mines at Tete. The system integrated an Onity wireless locking solution into the existing system.
Diamond Trust Bank (Kenya) Limited	Countrywide, multi-site Enterprise Access Control System using a combination of biometric and proximity readers, Complete Staff ID production, Alarm Monitoring, and Global Input/Output. Integration with Intruder Alarm System.
Standard Chartered Bank (Kenya) Limited	Lenel Enterprise Access Control with integrated Visitor Management. Includes specialized speed-gates, Prox & Pin, and Pin Only readers. System covers the new headquarters and most branches countrywide.
CfC Stanbic Bank (Juba)	Multi-Site Enterprise Access Control System using a combination of biometric and proximity readers, Complete Staff ID production, Alarm Monitoring, and Global Input/Output.
PricewaterhouseCoopers Kenya	Relocation and extension of the existing Lenel Enterprise Access Control System for their new headquarters. The system combines Pin & Prox and Prox only readers. Includes card production.
East African Breweries - HQ Kenya, Factory Uganda	Lenel Enterprise System includes OPENPROX Proximity and Biometric Access, Complete Staff ID production, Alarm Monitoring, and Global Input/Output. Integration with Intruder Alarm and Fire systems.
Britam (Kenya) Limited	Lenel Enterprise Access Control System installed with vehicle barriers, pedestrian turnstiles and integrated Visitor Management system.
Bamburi (Lafarge) Limited	Dual Proximity & PIN Access for enhanced security. Full badge production, ID & Canteen Management, with Alarm Monitoring. Construction of turnstile systems for pedestrian management.

FIRE ALARM NETWORKS

PEACE OF MIND

FIRE DETECTION

AUA Industria represents the world's leading manufacturers of automatic fire detection, early warning systems and suppression solutions; GE Fire, HD Fire, UTC Fire and Security (GST), Hochiki, Safex and Coffco.

We install and maintain both light commercial and industrial fire detection equipment from small, conventional systems consisting of a handful of detectors in a single office, to large, multi-building digital systems consisting of hundreds of detectors, ventilation interfaces, voice evacuation and computerized graphics. We also offer Early Warning Fire Detection and Suppression Systems to Manual and Automatic Gas (FM200, Novec and Aragonite) to Water-based fire suppression systems for specialized situations.



All of our fire detection systems can be integrated with our CCTV, Access Control, EVAC, and Building Management Systems, and, depending on the level of integration required, all systems can be operated from a single software package.

Client	System Summary
The Serena Hotel, Nairobi	Analog Addressable System integrating a combination of Optical Smoke detectors, Heat Detectors, Liquid Propane Gas (LPG) detectors, Manual Call Points and Alarm Sounders.
Dodoma University, Tanzania	Analog Addressable System integrating a combination of Optical Smoke detectors, Heat Detectors, Liquid Propane Gas (LPG) detectors, Manual Call Points and Alarm Sounders.
Souq Waqif (Zone 8,9,11 & 14), Qatar	Addressable Fire Alarm System integrating a combination of Optical Smoke detectors, Heat Detectors, Liquid Propane Gas (LPG) detectors, Manual Call Points and Alarm Sounders.
IPTL Power Tanzania	Foam Suppression System for turbines.
Standard Chartered Bank Tanzania	Main data center fire suppression system as well as the FCU Archives Centre using FM200.
New Doha Port Project, Qatar	Intrinsically Safe Hochiki Fire Alarm Devices
Serengeti Breweries Tanzania	Main data center fire suppression system using FM200.
Serena Hotel, Ngorongoro	Conventional System integrating a combination of Optical Smoke detectors, Heat Detectors, Liquid Propane Gas (LPG) Detectors, Manual Call Points and Alarm Sounders.
Shahniya Labour Camp, Qatar	Supply & Installation of Hochiki Addressable Fire Alarm System
Standard Chartered Bank, Nairobi	Analog Addressable System integrating a combination of Optical Smoke Detectors, Heat Detectors, Liquid Propane Gas (LPG) Detectors, Manual Call Points and Alarm Sounders.
Ramco Printing Works, Nairobi	Analogue System integrating a combination of Optical Smoke Detectors, Heat Detectors, Manual Call Points and Alarm Sounders.
Galfar Al Misnad Head Office, Qatar	Rectification & AMC of fire alarm / firefighting system
Heritage Hotel, Dar es Salaam	Analog Addressable System integrating a combination of Optical Smoke Detectors, Heat Detectors, Liquid Propane Gas (LPG) Detectors, Manual Call Points and Alarm Sounders.
Al Jazeera Net Office, Qatar	Rectification & AMC of fire alarm system

HOSPITALITY SOLUTIONS

INVEST WITH CONFIDENCE

HOSPITALITY SOLUTIONS

AUA is the official representative of KABA-Saflok® the global leader in the development and manufacturing of superior electronic locking, access management systems and in-room safes for the hospitality, multifamily, commercial and government markets.

From initial sales to aftermarket support, AUA's combined experience, stability and depth of resources enable us to provide solutions that will ensure that you achieve greater security, efficiency and flexibility in your daily operations.

Combining magnetic stripe and smart card technologies, our readers and locks provide superior performance with legendary reliability. Also available in the reader range are Proximity and Biometric systems that cater for any discerning client.



Our hospitality lock systems can be installed in either an offline or online mode, with a combination of different types of lock-sets, room safes (that also combine PIN, proximity and biometric technology) and accessories such as Energy Conservation Units.

All installations are custom designed to meet your individual needs, providing customized integration to other systems such as POS and PMS modules.

Client	System Summary
The Fairmont Norfolk, Nairobi, Zanzibar and Mount Kenya	Installation and Maintenance of Saflok Passport 6000 system with complete supply of all required spares for 500 rooms with ECU and Odyssey locks featuring Read and Write technology.
The Serena Hotel, Nairobi	Complete Maintenance of the existing Saflok system with complete supply of all required spares. Current Passport System for 190 rooms with custom Escutcheons, ECU and MT locks featuring Read and Write technology.
Diani Grand Reef Beach Resort and Spa, Mombasa	Maintenance of the existing Saflok system with complete supply of all required spares. Current System-6000 for 300 rooms with ECU and MT locks featuring Read and Write technology. Also maintained are 54 room safes.
The Serena Hotel, Kampala and Serena Lake Victoria Resort, Kigo, Uganda	Design and supply for a brand new Saflok System for 160 rooms with Windows ECU and MT Locks featuring Read and Write technology. Also supplied over 160 rooms safes.
Jamiat Hotel, Downtown Nairobi	Design and supply for a brand new Saflok System for 100 rooms with ECU and Confidant Locks featuring Read and Write technology, Status LEDs and US ANSI Grade 1 Mortise Lock.
The Safari Park, Nairobi	Full Maintenance of the existing Saflok system with complete supply of all required spares. Current Microlock for 250 rooms with ECU and Microlock System featuring Read and Write technology, Status LEDs and US ANSI Grade 1 Mortise Lock.
Citadel Hotel, Uganda	Design and supply for a brand new Saflok System for 120 rooms with ECU and Confidant Locks featuring Read and Write technology. Supply of room safes with accessories.
Panari Sky Hotel, Nairobi	Maintenance of the existing Saflok system with complete supply of all required spares. Current System-6000 for 150 rooms with ECU and Confidant locks featuring Read and Write technology.
Ole-Sereni Hotel, Nairobi	Design and supply for a brand new Saflok system with complete supply of all required spares. Current System-6000 for 200 rooms with ECU and Quantum-MT locks featuring Read and Write technology.
Heron Hotel, Nairobi	Maintenance of the existing Saflok system with complete supply of all required spares. Current System-6000 for 120 rooms with ECU and Confidant locks featuring Read and Write technology.

DETECTION SYSTEMS

FOR COMPLETE SAFETY

INTRUSION DETECTION

When it comes to detection equipment, we take no chances with your safety. By combining true and tested equipment with quality installation materials and reliable field engineering, you are assured that your home or business is secure.

Our solutions go beyond conventional alarm systems to encompass Electrified Perimeter Fencing, Perimeter Lighting Equipment, Outdoor Motion Detection Systems (including Beam Detection Systems), Guard Touring and Management Systems, Apartment/Multi-residential Panic Systems and Wireless Alert Solutions.

Our Intrusion Detection Systems are compatible with most Emergency Response Systems in Kenya, allowing for seamless connectivity to your preferred Emergency Response Provider.



Experience in the industry also enables us to provide distinctive solutions that utilize specialized equipment such as Seismic Detectors (that detect intrusion attempts through warehouse or safe room wall by drilling or hammer) and Explosive/Narcotic trace detectors that analyze trace ions to determine if a person or object has been exposed to either explosives or narcotics.

RADIO GUARD TOUR MANAGEMENT

To ensure reliable performance of your physical security setup, our RF based Guard Tour Management system ensures that critical supervision of key locations within your establishment are visited. The system guarantees completion of pre-defined guard tours within specified time intervals, failure of which may trigger a panic alert.

EXPLOSIVES AND NARCOTICS DETECTION

Our experience in the industry enables us to also provide distinctive solutions that utilize specialized equipment such Explosive/Narcotic trace detectors that analyze trace ions to determine if a person or object has been exposed to either explosives or narcotics.

Client	System Summary
Shreeji Enterprises Limited, Nairobi	New Head Office and delivery facilities along Airport North Road. A 5-Acre Complex fitted with Electrified Perimeter Fencing and both indoor and outdoor intrusion systems. Fully integrated to provide a complete intrusion detection and prevention package with emergency response connectivity.
Office of the President	Full height ultra-sensitive metal detectors complete with supply and installation. These specialized units are able to detect and report the density of any ferrous object, and indicate to the security personnel approximately where on the body the item is located.
European Union mission to Kenya, Nairobi	Full height ultra-sensitive metal detectors complete with supply and installation. These specialized units are able to detect and report the density of any ferrous object.
J.A.R. Kenya EPZ Ltd., Nairobi	Complete Industrial Intrusion Detection system with office and warehouse coverage. The system is configured to trigger a silent alarm on confirmed detection.
Synresins Ltd., Nairobi	Complete Industrial Intrusion Detection system with office and warehouse coverage. The system is configured to trigger a silent alarm on confirmed detection. Integration to the CCTV system to trigger recording is also activated.
Nation Media Group Ltd., Nairobi	Integrated Intrusion detection system monitored through the Access Control System interface for seamless interactivity. System is set to automatically arm all doors in the event of detection as well as to raise the silent alarm.
Magnolia Hills Development, Nairobi	Complete perimeter detection system with transmitters and receivers. Installation over a 20 Acre gated community with complete integration to local Emergency Support Services.
East African Growers Ltd.	JKIA Complex fitted with both indoor and outdoor intrusion systems. Fully integrated to provide a complete intrusion detection and prevention package with emergency response connectivity.

ATTENDANCE REPORTING

INCREASED EFFICIENCY

TIME AND ATTENDANCE

Automating Time and Attendance for your organization has never been easier or more affordable than now with our Time and Attendance Module which can seamlessly integrate with a wide range of Payroll and HR management systems.

AUA offers an open ended and customizable Time and Attendance system that will allow you easy and efficient control of attendance and punctuality of all employees in your company. With the use of the popular Biometrics or Badge Readers employees attendance will be monitored and a wide range of management reports generated based on these transactions.

Managers can remotely monitor and get up to the second reports regarding employee time and attendance, from anywhere at anytime.



STANDARD REPORTS

Absenteeism

This is generated where an employee does not report to duty on a particular day or fails to clock in.

Staff detailed attendance report

This illustrates the time an employee clock in and the last time they clocked out with number of hours worked for that day. This report can be generated on a daily, weekly, monthly basis.

Lateness report

Lateness report is interpreted as the first instance of an employee clocking in past the set reporting time parameter.

Lateness recurrence reports

The purpose of these reports is to summarize the number of times an employee has been late on a weekly, monthly, quarterly and annual basis.

Early leavers report

This is an exceptional report generated to show employees who leave office before the official time (weekly, monthly, quarterly and annually).

Overtime report

Most casual staffs are entitled to an overtime when they work after hours. This report generates the number of hours worked and overtime for all the employees.

Client	System Summary
Pan Africa Life Assurance	Reports on Staff General Attendance, including lateness, absenteeism, Lateness, Extended Lunch hour and Overtime. Custom development of a stand-alone reporting tool.
Zain Malawi	Listing Reports on Staff General Attendance, including lateness, absenteeism, Lateness, Extended Lunch hour and Overtime. Web-Based Reporting tool developed to meet enterprise usability requirements, as well as automated reports delivered on a scheduled basis.
British American Tobacco (Congo)	Reports on Staff General Attendance, including lateness, absenteeism, Lateness, Extended Lunch hour and Overtime. Native reporting tool, seamlessly integrated into the Enterprise Access Control System.
Housing Finance Corporation	Listing Reports on Staff General Attendance, including lateness, absenteeism, Lateness, Extended Lunch hour and Overtime. Development of a custom reporting tool, allowing for network connectivity.
IBER Africa Power Company	Reports on Staff General Attendance, including lateness, absenteeism, Lateness, Extended Lunch hour and Overtime. Native reporting tool, seamlessly integrated into the Enterprise Access Control System.
Alexander Forbes Ltd.	Listing Reports on Staff General Attendance, including lateness, absenteeism, Lateness, Extended Lunch hour and Overtime. Development of a custom reporting tool, allowing for network connectivity.

ENTRANCE SECURITY

SAFEGUARDING YOUR BUILDING

SPEEDGATES & TURNSTILES

We provide businesses with effective Security and Control from premise entry areas to building entrances by controlling pedestrian movement. Our solutions include a range of high-performance turnstiles and speed-gates that can be installed to a variety of passage widths to accommodate demands of high traffic in busy environments.

Our installations are carried out to eliminate unauthorized access, forced entry, irregular traffic flow, and tailgating.

BOLLARDS, BARRIERS & BARRICADES

Our parking and vehicle control solutions range from heavy duty hydraulic bollards, automatic barriers and barricades, built with high resistance to impact, corrosion and weathering.



Customized integration with other systems, such as Fire Alarms, Access Control, Breathalyzers, and Number Plate Recognitions Systems ensures a high-level of security and bespoke capabilities to meet your business needs.

Client	System Summary
Britam	Automatic Hydraulic, stainless steel Bollards to control staff and visitor parking areas.
Multiple ICD Kenya	Automatic Vehicle Barriers to control staff and visitor parking areas.
Swissport Cargo	Heavy duty turnstiles, ultra quiet, smooth mechanical rotation locking mechanism with bi-directional operation
Airtel Kenya	Automatic Hydraulic, stainless steel Bollards to control staff and visitor parking areas.
Standard Chartered Bank (Kenya) Limited	Waist -height Pedestrian Speedgates fitted with proximity readers for member access.
British American Tobacco Kenya	Heavy duty turnstiles, ultra quiet, smooth mechanical rotation locking mechanism with bi-directional operation
Australian High Commission	Automatic Hydraulic, stainless steel Bollards to control staff and visitor parking areas.
Diamond Trust Bank (Kenya) Limited	Automatic Hydraulic, stainless steel Bollards to control staff and visitor parking areas.
Riverside Garden Apartments Nairobi	Automatic Vehicle Barriers to control resident and visitor parking areas.
Stanbic Bank	Heavy duty turnstiles, ultra quiet, smooth mechanical rotation locking mechanism with bi-directional operation
Kenya Airways	Heavy duty turnstiles, ultra quiet, smooth mechanical rotation locking mechanism with bi-directional operation and Automatic Vehicle Barriers to control staff and visitor parking areas.
Citibank Lusaka	Automatic Vehicle Barriers to control staff and visitor parking areas.
African Development Bank	Heavy duty turnstiles, ultra quiet, smooth mechanical rotation locking mechanism with bi-directional operation
Park Inn Hotel Nairobi	Automatic Hydraulic, stainless steel Bollards to control staff and visitor parking areas.
Signon Group	Heavy duty turnstiles, ultra quiet, smooth mechanical rotation locking mechanism with bi-directional operation



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